



Summary of Q3 July-September 2024 Expanding collaboration with Volvo Group

Third quarter, July-September 2024

- Net sales amounted to 551 675 KSEK (528 823).
- Adjusted EBITDA excluding IFRS 16-effect amounted to 53 609 KSEK (47 406) and a margin of 9,7% (9,0%).
- Cash flow from operating activities amounted to 61 677 KSEK (31 513), a significant improvement compared to previous year.

January-September 2024

- Net sales amounted to 1 652 015 KSEK (1 498 472).
- Adjusted EBITDA excluding IFRS 16-effect amounted to 156 763 KSEK (129 391) and a margin of 9,5% (8,6%).
- Cash flow from operating activities amounted to 180 158 KSEK (63 517), a significant improvement compared to previous year.

Significant events during the third quarter

Logent successfully started up operations for AB Volvo in Arvika site. In our Customs business in Denmark we have signed a new contract with Grieg Seafood which marks Logent's entry into the seafood industry segment.

Significant events after the quarter

No major events.

Financial overview third quarter

| | Q | 3 | Jan- | Sep | LTM | Full-year |
|---|-----------|-----------|-----------|-----------|-----------|-----------|
| KSEK Not | e 2024 | 2023 | 2024 | 2023 | 23/24 | 2023 |
| Net sales | 551 675 | 528 823 | 1 652 015 | 1 498 472 | 2 182 537 | 2 028 994 |
| Growth | 4% | 1% | 10% | -10% | - | -8% |
| EBITDA | 104 460 | 76 500 | 296 712 | 195 268 | 363 339 | 261 895 |
| EBITA | 59 971 | 34 881 | 167 873 | 109 312 | 218 156 | 159 596 |
| Adjusted EBITDA excluding IFRS 16 | 53 609 | 47 406 | 156 763 | 129 391 | 206 494 | 179 122 |
| Adjusted EBITA excluding IFRS 16 | 48 654 | 43 539 | 142 957 | 120 523 | 192 028 | 169 593 |
| Adjusted EBITDA margin excluding IFRS 16 | 9,7% | 9,0% | 9,5% | 8,6% | 9,5% | 8,8% |
| Proforma adjusted EBITDA excluding IFRS 16 | | | | | 206 494 | 204 952 |
| Operating profit/loss | 39 870 | 16 041 | 108 066 | 61 523 | 134 324 | 87 781 |
| Profit/loss for the period | -2 944 | -28 313 | -21 069 | -37 224 | -65 414 | -81 569 |
| Cash flow from operating activities | 61 677 | 31 513 | 180 158 | 63 517 | 139 490 | 22 850 |
| Net debt | 1 452 448 | 1 249 300 | 1 452 448 | 1 249 300 | 1 452 448 | 1 258 661 |
| Net debt excluding IFRS 16 | 873 912 | 836 798 | 873 912 | 836 798 | 873 912 | 887 031 |
| Net debt/EBITDA (excl IFRS 16) | | | | | 4,2x | 5,0x |
| Net debt/Proforma adjusted EBITDA excl. IFRS 16 | | | | | 4,2x | 4,3x |

For definitions, see page 24.

Solid trend with improved results in Q3

Third quarter 2024

The third quarter has translated into net sales above Q3 2023 (+4%), with organic growth beginning to pick up despite the transition of the HelloFresh warehouse agreement into a staffing contract last year and the macroeconomic situation remaining challenging, this is strong sign of the resilience of our customer portfolio and offering.

I am pleased to note that our hard work is continuing to show a positive trend resulting in a strengthened adjusted EBITDA margin excluding IFRS 16 of 9,7% (9,0%) amounting to 53 609 KSEK.

Q3 marks an entry into the Norwegian seafood industry via a collaboration with Grieg Seafood.

We are also proud of our new global partnership with SAS, where we developed a new, innovative solution tailor-made for SAS's needs. With this solution we monitor and optimise the inventory levels of onboard-products, operate the product replenishment towards SAS suppliers and make sure that the products are available at more than 50 different stations around the world in the right quantity.

In August we started our new operations at Volvo Group in Arvika, adding another site to our collaboration.

"The transfer of operations to Logent has been completely disturbance-free, despite a tight time schedule. The collaboration between Volvo and Logent works very well, with a constructive two-way communication" says Charlotta Kalenius, Logistics Engineer Volvo Construction Equipment.

We are also ramping up our return handling concept for NA-KD after a successful pilot, providing cost savings and a positive environmental impact.

The official start of the construction of the new logistics center for Saab in Linköping was another

important step towards an optimized logistics solution for the future.

The demand for our expertise is high and we have strengthened our project management team in response. A warm welcome to our new logistics specialists who will be a crucial part of how we develop and add value to our customers over time.

Talking about our People, employee satisfaction is our priority and we are now approaching the matter even more systematically with the pulse survey tool that was implemented in May. Our ESI (Employee Satisfaction Index) of 70 is a proof of a healthy work environment and we pride ourselves of the enthusiasm, motivation and inclusion that characterizes Logent.

Another validation of our business are the 9001 quality, 14001 environment and 45001 work environment certifications, now obtained on a group level, in line with our One Logent ambitions.

On our innovation agenda we are currently conducting three Al-pilots with different objectives aiming for cost efficiency, quality control or facilitating integration-free subtraction of data. We are still in an early stage, but in the medium term we aim to add value to our operations with these initiatives.

To sum up, we keep moving forward!

Linda Aidanpää, CEO



Logent group in brief

3 000 employees

2 183 million SEK turnover*

Strong Nordic presence:

- 20 logistic sites
- 3 ports
- 8 production logistics sites
- 7 customs offices
- 13 staffing offices

Global transport network

*LTM Q3 2024 net sales



Segments and business areas

LOGISTICS OPERATIONS

Warehousing

Logent creates tailor-made and scalable logistics solutions. With broad and comprehensive expertise, we carry out development projects and the establishment of logistics properties, while at the same time creating and operating efficient operating solutions. Our expertise includes warehouse development, project management, automated solutions, continuous improvement, optimization and efficiency.

LOGISTICS SERVICES

Transport Management

Logent is an independent partner with a global network. We specialise in transport optimisation and take care of the development, administration and control of your goods and material flows. With our focus on efficiency and reliability, we ensure that the transportation process is optimal to meet customers' business needs.

STAFFING

Staffing & recruitment

Logent is a partner for staffing in logistics, warehousing, production industry and administration. We specialize in providing competent and reliable staff to meet specific needs. With our broad experience and meticulous selection processes, we ensure that the customer gets the right staff in place, regardless of whether it is temporary or long-term.

Production Logistics

Logent is an operation and development partner in production logistics. We optimize production flows and production-related logistics for increased efficiency and cost savings and turn it into a competitive advantage.

Customs

Logent is a full-service provider of customs services. We provide customized customs management solutions to ensure smooth customs processes for all types of shipments. With our expertise and dedication, we handle all customs-related issues so that the customer can focus on the core business.



Ports & Terminals

Logent is an expert in port and terminal operations. We operate and develop port and terminal operations for maximum efficiency and reliability. With our experience and expertise, we take businesses to new levels





Strategy with a focus on sustainability

To achieve Logent's Group-wide vision, we have identified three strategic areas: People, Planet, and Partner. For each of these areas, we have set ambitious goals to guide our business. In 2024, we will continue to implement our strategy by focusing on further developing local strategies that are adapted to our business needs.





We create the future of logistics solutions

 for our customers, our employees, society, and the environment



Logent shall be an attractive and safe workplace for everyone. Our focus areas are:



Logent shall minimise our own and our customers' climate impact. Our focus areas are:



PARTNER

Logent shall continuously develop our operations to achieve the best possible customer experience and ensure that we deliver on our customer promises. Our focus areas are:

- Diversity, gender equality and inclusion
- Health and well-being
- Work environment and safety
- Career and skills development
- Minimise CO₂e emissions from our own operations
- Enable for customers to reduce their CO₂e emissions
- Energy use
- Waste management
- Water use
- Sustainable design

- Quality
- Agility
- Innovation
- Automation
- Relations
- Expertise
- Efficiency

Logent sustainability goals

We create the logistics solutions of the future, for our customers, our employees, society and the environment. Together with our customers and partners, we create tailor-made logistics solutions with a focus on bringing customers closer to their goals

Our strength is our expertise and our experience in designing, implementing and operating high-quality and efficient logistics solutions adapted to our customers' needs. Our goal is to become the natural partner of existing and new customers for daily and long-term logistics needs. Creating sustainable logistics solutions is therefore important for us, our customers, other stakeholders and to ensure functioning societies.

In 2023, Logent has focused on integrating sustainability into the overall strategy and developed local action plans. Work is crucial for us to achieve our goals and continue to develop as a company. During the year, two acquisitions were completed in two new markets, and significant resources were invested in ensuring a common platform in sustainability. Implementation of the sustainability goals in these operations are continuing in 2024.

Sustainability work is guided by the precautionary principle, which means that we work actively to reduce our negative impact on the environment and people.

Logent's sustainability goals

- Increase diversity and gender equality in all positions within the organisation
- Zero serious accidents
- Zero cases of discrimination or sexual harassment
- By 2030 we shall be climate-neutral in relation to the emissions generated from our own operations (Scope 1 and 2)
- Reduce energy use by 20% per Swedish krona turnover (base year 2021)

UN Sustainable Development Goals

Logent supports the UN's 17 Sustainable Development Goals (SDGs). Based on our business model, geographical presence, possibility to influence developments and the impact of the world around us, we have chosen to focus in particular on five of the SDGs. Logent strives to set a leading example in these areas, which are in line with our new strategy and our goals.











Financial information

Third quarter

Income

Net sales for the third quarter amounted to 551 675 KSEK (528 823), an increase of 4%. The Logistics Operations segment had a growth this quarter of 2%. Logistics Services have grown in Q3 by 28%, where Transport Management grew significantly, and Customs revenue had a minor decrease in the period. The Staffing segment decreased by -14% compared to the same period last year. This development is driven by the current macro-economic trend which affects the demand for personnel within Staffing.

Result

Adjusted EBITDA excluding IFRS 16 for the third quarter amounted to 53 609 KSEK (47 406).

The adjusted EBITDA excluding IFRS16 margin was 9,7% (9,0%). A stable margin development during the quarter which is mainly explained by margin improvements within Logistics Operations, combined with a decline in the less profitable Staffing segment.

For the Logistics Operations segment, adjusted EBITDA excluding IFRS 16 amounted to 45 106 KSEK (35 987). The adjusted EBITDA margin excluding IFRS 16 was 12,4% for the third quarter, an increase from last year's level of 10,1%.

For the Logistics Services segment, adjusted EBITDA excluding IFRS 16 amounted to 10 382 KSEK (8 974). The adjusted EBITDA margin excluding IFRS 16 for the segment amounted to 8,4% during the third quarter.

This means a decrease from adjusted EBITDA margin excluding IFRS 16 of 9,3% last year. Logistics Services margin decrease is mainly explained by mix change between Customs and Transport Management.

For the Staffing segment, adjusted EBITDA excluding IFRS 16 amounted to -611 KSEK (1 215). The loss is due to low volumes both on existing customers and lower new sales due to a challenging macro environment.

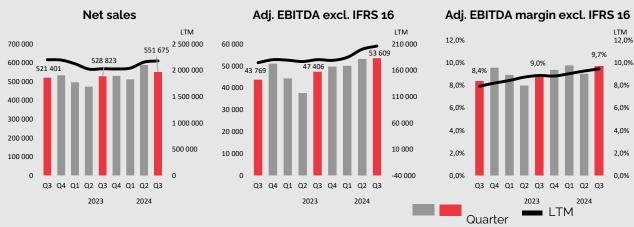
January - September 2024

Income

Net sales for the period January-September 2024 amounted to 1 652 015 KSEK (1 498 472), an increase of 10%. The Logistics Operations segment increased by 14%, the Logistics Services segment increased by 18% and the Staffing segment decreased by -18% compared to the same period last year.

Result

Adjusted EBITDA excluding IFRS 16 for the period Jan-Sep 2024 amounted to 156 763 KSEK (129 391). The adjusted EBITDA excluding IFRS 16 margin was 9.5% (8,6%). The increased margin is mainly explained by a shift in customer mix and strong progress of the operational excellence programme.



Liquidity and financial position

Cashflow

Cashflow from operating activities for the third quarter amounted to 61 677 KSEK (31 513). The improvement from the same quarter last year is due to improved results.

Decrease in interest rates contributed to lower interest payments, compared to last year.

The net debt excluding IFRS 16 for the Group amounted to 873 912 KSEK (836 798).

The biggest impact on IFRS 16 Net debt in 2024 is the 10 years rental contract in Eskilstuna for our Beijer Bygg operations, which is back-to-back with Beijer Bygg.

Net debt including IFRS 16 amounted to 1 452 448 KSEK (1 249 300).

Significant events during the third quarter, July – September 2024

Logent successfully started up operations for AB Volvo in Arvika site.

In our Customs business in Denmark we have signed a new contract with Grieg Seafood which marks Logent's entry into the seafood industry segment.

Significant events after the end of the reporting period

No major events.

Significant risks and uncertainties

Risks related to macroeconomic factors and cyclical demand

Through its various operating segments, the Group is active in the logistics market. Like other companies active in the logistics market, the Group is affected by the general financial and political situation at global, local and regional levels. The overall demand for logistics services usually follows the development of gross domestic product (GDP) and the levels of trade volumes within the geographical regions where the Group offers its logistics services. The Group is thus primarily dependent on the development of GDP and the related development in trade volumes in Sweden, Norway, Denmark, Finland and the Netherlands, as well as the development in the geographical regions and markets where the Group's customers operate, as the demand for the Group's logistics services is ultimately affected by the demand for its customers' products. In light of the above, there is a risk that such a decrease in demand for the Group's logistics services could affect operations, operating profit and the Group's financial position.

Risk related to geopolitical situation

The ongoing conflicts in Ukraine and the Middle East have negatively impacted supply chains and the transport sector. Although the Group has not experienced any significant effects due to the war in Ukraine or the conflict in the Middle East, the Group's operations could be negatively affected in the future if the current geopolitical tensions and conflicts were to persist, which could affect, among others, the capital markets as well as global trade including the transport sector and supply chains.

Risks related to changes in inflation rates

Uncertainty in the world has increased over the past year as a result of high inflation and disruptions in supply chains. The high inflation has affected Logent through higher interest costs, energy costs and fuel costs. Logent works actively with mitigating measures and has so far managed these cost increases with contractual indexation to our customers.

The uncertainty and higher inflation have also affected the purchasing power of the population, which has generated lower volumes for some of Logent's customers.

Logent closely monitors these external factors as well as the resulting volume and cost increases and is ready to act if necessary.

Outlook

SSCP Lager BidCo AB (publ) does not provide any forecasts.

Transactions with related parties

SSCP Lager BidCo AB (publ) has a shareholder loan from its parent company SSCP Lager MidCo AB amounting to SEK 473 444 thousand as of 30 September 2024.

Parent company

Operations

The Parent Company was formed in 2017 and was a shelf company until 28 June 2019. Since June 2019, the Company's business has been to own and manage shares in subsidiaries.

Net sales and earnings trend

The Parent Company became operational 28 June 2019 in connection to the acquisition of Entlog Holding AB Group and the earnings trend appears in the Parent Company's income statement in this interim report.

Investments

The Parent Company acquired Entlog Holding AB Group on 28 June 2019.

Liquidity and financial position

The Parent Company raised a bank loan in connection to the acquisition of Entlog Holding AB Group to finance the acquisition. The Parent Company settled the bank loan and issued a bond on 31 October 2019

amounting to SEK 900 million with ISIN: SE0013358686. The bond was listed on Nasdaq Stockholm with first day of trade 19th of August 2020. In June 2021, SSCP Lager BidCo AB repurchased SEK 90 million at a price of 103% of the nominal amount. In December 2023 the bond ISIN: SE0013358686 was refinanced with new issued bond ISIN: SE0021021193 amounting to SEK 850 million. The bond was listed on Nasdaq Stockholm with first day of trade 27th of December 2023.

Significant risk and uncertainties

The Parent Company's significant risks and uncertainties are the same as the Group as a whole.

Significant transactions with related parties

The Parent Company has a shareholder loan from its parent company SSCP Lager MidCo AB amounting to SEK 473 444 thousand as 30 September 2024.



Logistics Operations

| | Q | 3 | Jan- | Sep | LTM | Full-year |
|--|---------|---------|-----------|---------|-----------|-----------|
| KSEK | 2024 | 2023 | 2024 | 2023 | 23/24 | 2023 |
| Net sales | 363 948 | 357 738 | 1 099 513 | 966 108 | 1 464 816 | 1 331 411 |
| Growth | 2% | 23% | 14% | 4% | - | 6% |
| Adjusted EBITDA excluding IFRS 16 | 45 106 | 35 987 | 134 517 | 106 093 | 182 461 | 154 037 |
| Adjusted EBITDA margin excluding IFRS 16 | 12,4% | 10,1% | 12,2% | 11,0% | 12,5% | 11,6% |

Revenue

During the third quarter Logistics Operations grew revenue by 2% compared to the same period last year. The E-commerce industry had a negative development this quarter due to macroeconomic trends. Automotive, Industry and Ports however had positive revenue developments this quarter due to new locations and overall stable volumes.

Result

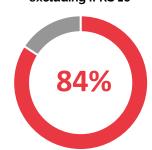
The adjusted EBITDA excluding IFRS 16 for the third quarter amounted to 45 106 KSEK, an increase compared to the same period last year (35 987). The margin has increased from 10,1% for the third quarter 2023 to 12,4% in 2024.

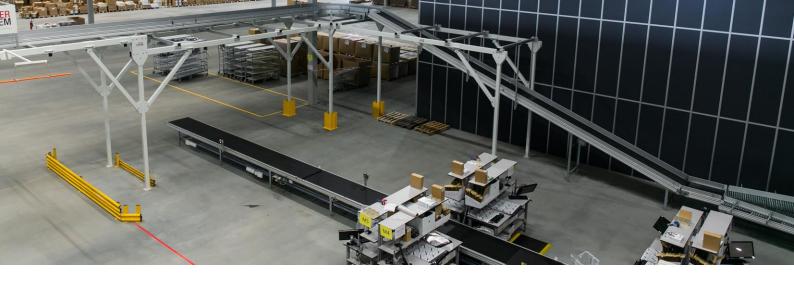
For the period Jan-Sep 2024, the adjusted EBITDA excluding IFRS 16 was 134 517 KSEK (106 093). The margin was strengthened to 12,2% compared to 11,0% for the same period last year. The strengthened margin is explained by a shift in customer mix and positive results from the continuous work with operational excellence.

Share of net sales



Share of adjusted EBITDA excluding IFRS 16





Logistics Services

| | Q | 3 | Jan- | Sep | LTM | Full-year |
|--|---------|--------|---------|---------|---------|-----------|
| KSEK | 2024 | 2023 | 2024 | 2023 | 23/24 | 2023 |
| Net sales | 123 394 | 96 212 | 379 771 | 321 612 | 488 580 | 430 422 |
| Growth | 28% | -20% | 18% | -26% | - | -22% |
| Adjusted EBITDA excluding IFRS 16 | 10 382 | 8 974 | 26 046 | 24 575 | 30 730 | 29 259 |
| Adjusted EBITDA margin excluding IFRS 16 | 8,4% | 9,3% | 6,9% | 7,6% | 6,3% | 6,8% |

Income

The segment Logistics Services had a positive revenue development this quarter compared to the same period last year, driven by strong Transport Management performance in Sweden.

Result

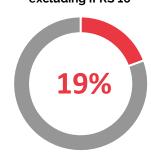
The segment Logistics Services shows solid EBITDA growth but a decline in margin this quarter compared to the same period last year. The adjusted EBITDA excluding IFRS16 amounted to 10 382 KSEK for the third quarter (8 974). The margin decreased from 9,3% for the third quarter 2023 to 8,4% in 2024. The margin decrease is mainly explained by mix change in the segment.

For the period Jan-Sep 2024 adjusted EBITDA excluding IFRS 16 amounted to 26 046 KSEK (24 575). EBITDA grew 6,0% but the margin decreased to 6,9% from 7,6% in the same period last year, explained by mix change between the business areas in the Logistics Services segment.

Share of net sales



Share of adjusted EBITDA excluding IFRS 16





Staffing

| | q | Q3 | | Jan-Sep | | Full-year |
|--|--------|--------|---------|---------|---------|-----------|
| KSEK | 2024 | 2023 | 2024 | 2023 | 23/24 | 2023 |
| Net sales | 64 332 | 74 874 | 172 731 | 210 753 | 229 109 | 267 131 |
| Growth | -14% | -32% | -18% | -30% | - | -32% |
| Adjusted EBITDA excluding IFRS 16 | -611 | 1 215 | -2 280 | -1 543 | -4 997 | -4 259 |
| Adjusted EBITDA margin excluding IFRS 16 | -0,9% | 1,6% | -1,3% | -0,7% | -2,2% | -1,6% |

Income

The segment Staffing operates only in Sweden and Norway. The revenue development follows the negative trend from previous quarters. This quarter showed a decline of -14% compared to the same period last year. In the third quarter we have seen a decline in volume caused by general decrease in demand both from existing customers but also from new sales in Sweden as a result of challenging macro conditions. In Norway we have increased our revenue compared to the same quarter last year.

Result

The adjusted EBITDA excluding IFRS16 amounted to -611 KSEK (1 215) for the third quarter in 2024. Margin has decreased from 1,6% in 2023 to -0,9% for the third quarter 2024. The lower EBITDA is a result of lower volumes.

For the period Jan-Sep 2024 adjusted EBITDA excluding IFRS 16 amounted to -2 280 KSEK compared to -1 543 KSEK in the same period last year.

Share of net sales



Share of adjusted EBITDA excluding IFRS 16



Financial statements

Condensed consolidated statement of comprehensive income

| | | Q3 | | Jan-S | ер | Full-year |
|---|------|----------|----------|-----------|-----------|------------|
| KSEK | Note | 2024 | 2023 | 2024 | 2023 | 2023 |
| Operating income | | | | | | |
| Net sales | 2 | 551 675 | 528 823 | 1 652 015 | 1 498 472 | 2 028 994 |
| Activated work for own account | | - | - | - | - | - |
| Other operating income | | 386 | 1 938 | 5 416 | 2 892 | 7 202 |
| Total | | 552 061 | 530 761 | 1 657 431 | 1 501 364 | 2 036 196 |
| Operating expenses | | | | | | |
| Other external expenses | | -182 144 | -162 369 | -580 561 | -418 428 | -630 234 |
| Personnel expenses | | -264 786 | -291 598 | -778 605 | -886 713 | -1 142 703 |
| Other operating expenses | | -670 | -294 | -1 552 | -954 | -1 364 |
| Earnings before depreciation and amortisation | | 104 460 | 76 500 | 296 712 | 195 268 | 261 895 |
| Depreciation and amortisation of tangible assets and intangible | | | | | | |
| assets as well as right-of-use assets | | -64 591 | -60 458 | -188 646 | -133 746 | -174 114 |
| Operating profit/loss | | 39 870 | 16 041 | 108 066 | 61 523 | 87 781 |
| Profit/loss from financial items | | | | | | |
| Financial income | | 773 | -1 066 | 6 779 | 4 363 | 13 193 |
| Financial expenses | | -46 586 | -46 135 | -144 138 | -111 852 | -171 909 |
| Financial items - net | | -45 813 | -47 201 | -137 360 | -107 488 | -158 716 |
| Profit/loss before tax | | -5 943 | -31 160 | -29 294 | -45 966 | -70 935 |
| Income tax | | 2 999 | 2 846 | 8 225 | 8 742 | -10 633 |
| Profit/loss for the period | | -2 944 | -28 313 | -21 069 | -37 224 | -81 569 |
| Profit/loss for the period is attributable to: | | | | | | |
| The Parent Company's shareholders | | -2 944 | -28 313 | -21 069 | -37 224 | -81 569 |
| Non-controlling interests | | - | - | - | - | - |
| Other comprehensive income: | | | | | | |
| Items that may be reclassified to profit or loss for the period | | | | | | |
| Exchange rate differences in translation of foreign operations | | -6 044 | -3 148 | -884 | -4 480 | -5 748 |
| Other comprehensive income for the period | | -6 044 | -3 148 | -884 | -4 480 | -5 748 |
| Total comprehensive income for the period | | -8 989 | -31 461 | -21 952 | -41 704 | -87 317 |
| Total comprehensive income is attributable to: | | | | | | |
| The Parent Company's shareholders | | -8 989 | -31 461 | -21 952 | -41 704 | -87 317 |
| Non-controlling interests | | - | - | - | - | - |

Condensed consolidated statement of financial position

| | | 30 Sep | 31 Dec | |
|--|------|-----------|-----------|-----------|
| KSEK | Note | 2024 | 2023 | 2023 |
| ASSETS | | | | |
| Non-current assets | | | | |
| Intangible assets | | | | |
| Trademarks | | 152 600 | 153 452 | 154 067 |
| Customer contracts | | 342 767 | 399 783 | 398 186 |
| Goodwill | | 1 162 834 | 1 174 819 | 1 155 826 |
| Other intangible assets | | 14 099 | 11 840 | 11 604 |
| Total intangible assets | | 1 672 299 | 1 739 895 | 1 719 683 |
| Property, Plant and Equipment (PPE) | | | | |
| Buildings and land | | 3 479 | 3 627 | 3 580 |
| Improvement fees on the property of others | | 7 335 | 4 684 | 4 549 |
| Plant and machinery | | 13 155 | 23 335 | 21 492 |
| Equipment, tools, fixtures and fittings | | 14 510 | 6 442 | 5 762 |
| Total property, plant and equipment | | 38 480 | 38 088 | 35 384 |
| Right-of-use assets | | 597 204 | 410 904 | 374 928 |
| Financial fixed assets | | | | |
| Other long-term receivables | | 7 017 | 7 464 | 7 548 |
| Total financial fixed assets | | 7 017 | 7 464 | 7 548 |
| Deferred tax assets | | 522 | 1 565 | 1 578 |
| Total non-current assets | | 2 315 523 | 2 197 917 | 2 139 120 |
| Current assets | | | | |
| Inventories, etc. | | | | |
| Raw materials and consumables | | 4 136 | 4 100 | 3 311 |
| Total inventories | | 4 136 | 4 100 | 3 311 |
| Current receivables | | | | |
| Accounts receivables | | 277 895 | 234 387 | 231 682 |
| Current tax assets | | 53 527 | 53 714 | 31 761 |
| Other receivables | | 13 267 | 4 935 | 11 234 |
| Prepaid expenses and accrued income | | 72 289 | 99 659 | 82 791 |
| Cash and cash equivalents | | 15 656 | 25 679 | 10 872 |
| Total current receivables | | 432 634 | 418 374 | 368 340 |
| Total current assets | | 436 770 | 422 474 | 371 652 |
| TOTAL ASSETS | | 2 752 293 | 2 620 390 | 2 510 772 |

Condensed consolidated statement of financial position

| | | 30 Sep | 31 Dec | |
|---|------|-----------|-----------|-----------|
| KSEK | Note | 2024 | 2023 | 2023 |
| EQUITY | | | | |
| Equity attributable to shareholders of the Parent Company | | | | |
| Share capital | | 5 565 | 5 565 | 5 565 |
| Other contributed capital | | 465 086 | 465 086 | 465 086 |
| Reserves | | -2 165 | -2 032 | -1 281 |
| Retained earnings including profit/loss for the period | | -234 140 | -168 727 | -213 072 |
| Total equity | | 234 347 | 299 893 | 256 298 |
| LIABILITIES | | | | |
| Non-current liabilities | | | | |
| Bond loans | | 837 715 | 805 350 | 833 787 |
| Liabilities to shareholders | | 473 444 | 419 555 | 432 671 |
| Deferred tax liabilities | | 124 002 | 130 876 | 136 137 |
| Non-current lease liabilities | | 384 781 | 268 601 | 239 809 |
| Other long-term liabilities | | 22 794 | 23 602 | 22 383 |
| Total non-current liabilities | | 1 842 737 | 1 647 983 | 1 664 786 |
| Current liabilities | | | | |
| Accounts payables | | 147 446 | 117 987 | 127 247 |
| Banks overdrafts and short-term borrowings | | 39 567 | 52 477 | 47 904 |
| Current lease liabilities | | 193 756 | 143 902 | 131 820 |
| Income tax liabilities | | 17 928 | 19 246 | 18 784 |
| Other current liabilities | | 78 531 | 96 937 | 80 313 |
| Accrued expenses and deferred income | | 197 980 | 241 965 | 183 620 |
| Total current liabilities | | 675 209 | 672 514 | 589 687 |
| TOTAL EQUITY AND LIABILITIES | | 2 752 293 | 2 620 390 | 2 510 772 |

Condensed consolidated statement of changes in equity

Attributable to Parent Company's shareholders

| | Note | Share capital Ot | ther contributed capital | Reserves Re | tained earnings | Total equity |
|---|------|------------------|--------------------------|-------------|-----------------|--------------|
| Closing balance as of 2023-12-31 | | 5 565 | 465 086 | -1 281 | -213 071 | 256 298 |
| Profit/loss for the period | | | | | -21 069 | -21 069 |
| Other comprehensive income for the period | | | | -884 | | -884 |
| Total comprehensive income for the period | | | | -884 | -21 069 | -21 952 |
| Closing balance as of 2024-09-30 | | 5 565 | 465 086 | -2 165 | -234 140 | 234 347 |

Attributable to Parent Company's shareholders

| | Note | Share capital Ot | ther contributed capital | Reserves Re | tained earnings | Total equity |
|---|------|------------------|--------------------------|-------------|-----------------|---------------------|
| Closing balance as of 2022-12-31 | | 5 565 | 465 086 | 2 449 | -131 503 | 341 597 |
| Profit/loss for the period | | | | | -37 224 | -37 224 |
| Other comprehensive income for the period | | | | -4 480 | | -4 480 |
| Total comprehensive income for the period | | | | -4 480 | -37 224 | -41 704 |
| Closing balance as of 2023-09-30 | | 5 565 | 465 086 | -2 032 | -168 727 | 299 893 |

Condensed consolidated statement of cash flows

| | Q3 | | | Jan-Sep | | Full-year |
|--|------|----------|---------|----------|----------|-----------|
| KSEK | Note | 2024 202 | | 2024 | 2023 | |
| Cash flow from operating activities | | | | | | |
| Operating profit/loss | | 39 870 | 16 041 | 108 066 | 61 523 | 87 781 |
| Adjustments for items not included in cash flow: | | | | | | |
| -Depreciation of tangible assets and amortization of intangible assets and right-of-use assets | | 64 591 | 60 458 | 188 647 | 133 746 | 158 484 |
| -Capital gain/loss disposal of non-current assets | | _ | -311 | _ | -450 | -3 004 |
| Change in equity not affecting cash | | | | | 0 | -2 141 |
| -Exchange rate differences in translation of profit for the year | | - | 24 | - | 24 | - |
| Interest received | | 94 | 317 | 986 | 1 147 | 5 930 |
| Interest paid | | -22 051 | -25 531 | -66 586 | -64 450 | -116 742 |
| Income tax paid | | -11 458 | -6 817 | -26 518 | -43 677 | -46 922 |
| Cash flow from operating activities before changes in working | | 71 045 | 44 182 | 204 595 | 87 863 | 83 387 |
| Cash flow from changes in working capital | | | | | | |
| Increase/decrease in inventories | | -243 | -291 | -825 | 47 | 733 |
| Increase/decrease in accounts receivables | | 11 105 | 14 532 | -46 213 | 35 549 | 34 200 |
| Increase/decrease in other current receivables | | 5 224 | -11 209 | 3 226 | 3 008 | 20 682 |
| Increase/decrease in accounts payables | | -9 802 | 9 607 | 20 329 | 24 281 | 34 854 |
| Increase/decrease in other current operating liabilities | | -15 652 | -25 307 | -954 | -87 231 | -151 007 |
| Total change in working capital | | -9 368 | -12 669 | -24 437 | -24 346 | -60 538 |
| Cash flow from operating activities | | 61 677 | 31 513 | 180 158 | 63 517 | 22 850 |
| Cash flow from investing activities | | | | | | |
| Acquisitions of subsidiaries less acquired cash and cash equivalents | i | - | -49 011 | - | -327 853 | -327 689 |
| Investments in tangible assets | | -1 878 | - | -15 559 | - | -3 010 |
| Divestment of tangible assets | | - | 211 | - | 471 | - |
| Investments in intangible assets | | -276 | -1 680 | -3 589 | -2 692 | -1 654 |
| Investments in property, plant and equipment | | - | -2 387 | - | -2 787 | - |
| Cash flow from investing activities | | -2 154 | -52 867 | -19 148 | -332 862 | -332 353 |
| Cash flow from financing activities | | | | | | |
| Repurchase of bond loan | | - | - | - | - | - |
| Transactions costs loans paid | | - | - | - | - | - |
| Borrowings through credit facilities | | -5 933 | 52 477 | -12 348 | 52 477 | 90 440 |
| Deposits paid | | - | -3 810 | - | -3 810 | -3 944 |
| Lease liabilities paid | | -53 967 | -36 596 | -144 354 | -75 794 | -80 852 |
| Cash flow from financing activities | | -59 900 | 12 071 | -156 702 | -27 128 | 5 644 |
| Decrease/increase in cash and cash equivalents | | -377 | -9 283 | 4 308 | -296 472 | -303 860 |
| Cash and cash equivalents at period-start | | 17 135 | 35 109 | 10 872 | 323 359 | 323 359 |
| Exchange rate differences in cash and cash equivalents | | -1 103 | -146 | 475 | -1 207 | -8 627 |
| Cash and cash equivalents at period-end | | 15 655 | 25 679 | 15 655 | 25 679 | 10 872 |

Condensed parent company income statement

| | Q | Q3 | | Jan-Sep | |
|--|---------|---------|----------|---------|----------|
| KSEK No | te 2024 | 2023 | 2024 | 2023 | 2023 |
| Operating income | | | | | |
| Net sales | 2 649 | 1 923 | 7 204 | 6 483 | 9 223 |
| Total | 2 649 | 1 923 | 7 204 | 6 483 | 9 223 |
| Operating expenses | | | | | |
| Other external expenses | -1 279 | -969 | -3 108 | -2 739 | -4 117 |
| Personnel costs | -1 244 | -1 099 | -3 754 | -3 654 | -4 920 |
| Operating profit/loss | 126 | -145 | 343 | 92 | 186 |
| Profit/loss from financial items | | | | | |
| Other interest income and similar income statement items | 13 932 | 14 340 | 42 619 | 39 828 | 57 002 |
| Interest expenses and similar income statement items | -38 676 | -34 125 | -116 718 | -95 395 | -141 515 |
| Total profit/loss from financial items | -24 744 | -19 785 | -74 099 | -55 568 | -84 327 |
| Appropriations | | | | | |
| Group contribution | - | - | - | - | 116 343 |
| Provision to tax allocation reserve | - | - | - | - | -20 625 |
| Total appropriations | - | - | - | - | 95 717 |
| Profit/loss after financial items | -24 618 | -19 931 | -73 756 | -55 476 | 11 391 |
| Tax on profit for the period | - | - | - | - | -12 746 |
| Profit/loss for the period | -24 618 | -19 931 | -73 756 | -55 476 | -1 356 |

Condensed parent company balance sheet

| | | 30 Se | 31 Dec | |
|-------------------------------------|------|-----------|-----------|-----------|
| KSEK | Note | 2024 | 2023 | 2023 |
| ASSETS | | | | |
| Non-current assets | | | | |
| Financial fixed assets | | | | |
| Participation in Group companies | | 1 042 521 | 1 042 521 | 1 042 521 |
| Receivables from Group companies | | 613 066 | 613 066 | 613 066 |
| Total financial fixed assets | | 1 655 587 | 1 655 587 | 1 655 587 |
| Total non-current assets | | 1 655 587 | 1 655 587 | 1 655 587 |
| Current assets | | | | |
| Current tax assets | | 25 944 | 25 102 | 14 269 |
| Receivables from Group companies | | 2 260 | 134 075 | 118 774 |
| Other current receivables | | 7 | 4 | 13 |
| Prepaid expenses and accrued income | | 2 234 | 103 | 178 |
| Total current receivables | | 30 445 | 159 285 | 133 234 |
| Cash and bank balances | | 194 302 | - | 118 738 |
| Total current assets | | 224 747 | 159 285 | 251 973 |
| TOTAL ASSETS | | 1 880 334 | 1 814 872 | 1 907 559 |

Condensed parent company balance sheet

| | | 30 Sep | 31 Dec | | |
|--------------------------------------|------|-----------|-----------|-----------|--|
| KSEK | Note | 2024 | 2023 | 2023 | |
| EQUITY AND LIABILITIES | | | | | |
| Restricted equity | | | | | |
| Share capital | | 5 565 | 5 565 | 5 565 | |
| Non-restricted equity | | | | | |
| Shareholder contributions | | 415 449 | 415 449 | 415 449 | |
| Share premium reserve | | 49 637 | 49 637 | 49 637 | |
| Retained earnings | | 58 398 | 59 753 | 59 753 | |
| Profit/loss for the year | | -73 756 | -55 476 | -1 356 | |
| Total equity | | 455 293 | 474 929 | 529 049 | |
| UNTAXED RESERVES | | | | | |
| Tax allocation reserve | | 87 196 | 66 571 | 87 196 | |
| Total untaxed reserves | | 87 196 | 66 571 | 87 196 | |
| LIABILITIES | | | | | |
| Non-current liabilities | | | | | |
| Liabilities to shareholders | | 473 444 | 419 555 | 432 671 | |
| Bond loans | | 837 715 | 805 350 | 833 787 | |
| Total non-current liabilities | | 1 311 160 | 1 224 905 | 1 266 458 | |
| Current liabilities | | | | | |
| Accounts payables | | 1 267 | 169 | 177 | |
| Income tax liabilities | | 12 623 | 14 307 | 12 746 | |
| Liabilities to Group companies | | - | 18 777 | - | |
| Other current liabilities | | 774 | 574 | 892 | |
| Accrued expenses and deferred income | | 12 020 | 14 640 | 11 040 | |
| Total current liabilities | | 26 684 | 48 466 | 24 856 | |
| Total liabilities | | 1 337 844 | 1 273 371 | 1 291 314 | |
| TOTAL EQUITY AND LIABILITIES | | 1 880 334 | 1 814 872 | 1 907 559 | |

Condensed parent company cash flow statement

| | | Q3 | | Jan-Se | ep | Full-year |
|---|------|---------|---------|----------|---------|-----------|
| KSEK | Note | 2024 | 2023 | 2024 | 2023 | 2023 |
| Cash flow from operating activities | | | | | | |
| Operating profit/loss | | 126 | -145 | 343 | 92 | 186 |
| Items not affecting liquidity | | | | | | |
| -Exchange-rate differences | | - | - | - | - | - |
| Interest received | | 14 047 | 27 780 | 43 137 | 39 911 | 54 714 |
| Interest paid | | -31 889 | -19 985 | -107 352 | -53 865 | -137 846 |
| Income tax paid | | -3 892 | -3 892 | -11 792 | -25 633 | -29 113 |
| Cash flow from operating activities before changes in working | | | | | | |
| capital | | -21 608 | 3 759 | -75 664 | -39 495 | -112 059 |
| Cash flow from changes in working capital | | | | | | |
| Changes in current operating receivables | | -1 254 | -1 386 | -302 | -1 501 | -1 066 |
| Changes in accounts payable | | 1 180 | 59 | 1 090 | 89 | 98 |
| Changes in current operating liabilities | | -646 | -651 | -4 095 | -545 | 3 340 |
| Total changes in working capital | | -720 | -1 977 | -3 308 | -1 957 | 2 372 |
| Cash flow from operating activities | | -22 328 | 1 781 | -78 972 | -41 452 | -109 687 |
| Cash flow from investing activities | | | | | | |
| Cash flow from investing activities | | - | - | - | - | - |
| Cash flow from financing activities | | | | | | |
| Repurchase of bond loan | | - | - | - | - | - |
| Transaction costs loan paid | | - | - | - | - | - |
| Group contributions paid | | - | - | - | - | 116 343 |
| Group contributions received | | - | - | - | - | - |
| Borrowings via group cash pool account | | 9 991 | -1 781 | 154 536 | 41 452 | 89 407 |
| Granted loans via group cash pool account | | - | - | - | - | - |
| Cash flow from financing activities | | 9 991 | -1 781 | 154 536 | 41 452 | 205 749 |
| Decrease/increase in cash and bank balances | | -12 337 | - | 75 564 | - | 96 062 |
| Cash and bank balances at period-start | | 206 639 | - | 118 738 | - | 22 676 |
| Exchange rate differences in cash and bank balances | | - | - | - | - | |
| Cash and bank balances at period-end | | 194 302 | - | 194 302 | - | 118 738 |

Notes

1. Notes to consolidated accounts

SSCP Lager BidCo AB (publ), corporate ID number 559109-9154, is a limited company registered in Sweden with registered office in Stockholm. The address of the head office is SSCP Lager BidCo AB, c/o Logent AB Hammarby Kaj 14, SE-120 30 Stockholm, Sweden. The Parent Company and its subsidiaries' operations comprise logistics services.

Unless otherwise stated, all amounts are in thousands of SEK (KSEK).

1.1 Accounting principles

These consolidated accounts were prepared pursuant to the Swedish Annual Accounts Act, RFR 1 Supplementary Financial Reporting Rules for Corporate Groups, and the International Financial Reporting Standards (IFRS) and IFRS Interpretations Committee interpretations (IFRS IC) as approved by the EU. This interim report has been prepared in accordance with IAS 34 Interim Financial Reporting.

The Parent Company applies RFR 2 Financial Reporting for Legal Entities and the Annual Accounts Act. The interim report for the Parent Company has been prepared pursuant to the Annual Accounts Act.

Applied accounting principles are consistent with those described in SSCP Lager BidCo Group's annual report for 2023, unless otherwise expressly stated below.

1.2 Significant accounting estimates and judgements

The Group makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom correspond to the actual results. Estimates and assumptions that entail a significant risk of material adjustments to the carrying amounts of assets and liabilities in the next financial year are outlined below.

(a) Test of impairment of goodwill and trademarks

The Group tests each year whether any impairment requirement exists for goodwill and trademarks in accordance with the accounting policy described in the annual report 2023. The recoverable amounts for the cash-generating units were established by calculating the value in use. Certain assumptions must be made for these calculations, of which the most important assumptions are the discount rate and the long-term rate of growth. The carrying amount of goodwill amounted to SEK 1 162 834 thousand and the carrying amount of trademarks amounted to SEK 152 600 thousand as of 30 September 2024. An impairment test has been performed based on 31 December 2023, which showed that there was no need for impairment.

1.3 Segment information

Three reportable segments, Logistics Operations and Logistics Services and Staffing, were identified in the Group:

Logistics Operations - Contract Logistics-solutions relating to dedicated warehouse solutions and ports.

Logistics Services - Contract Logistics-solutions relating to transport management and customs.

Staffing - Staffing solutions related to logistics built to manage volume fluctuations. Both external and internal staffing (e.g. to Contract Logistics) and for recruitment services.

Other - The item Other consist of costs that have not been allocated to the segments.

The Group CEO primarily uses a measure of adjusted earnings before interest, tax, depreciation and amortization (EBITDA, see below) to assess the performance of the operating segments excluding effect of IFRS 16 (see Note 6 and 7).

| | Q | 3 | Jan- | Sep | Full-year |
|---|--------|--------|---------|---------|-----------|
| Adjusted EBITDA excluding effect of IFRS 16 Note | 2024 | 2023 | 2024 | 2023 | 2023 |
| Logistics Operations | 45 106 | 35 987 | 134 517 | 106 093 | 154 037 |
| Logistics Services | 10 382 | 8 974 | 26 046 | 24 575 | 29 259 |
| Staffing | -611 | 1 215 | -2 280 | -1 543 | -4 259 |
| Other | -1 268 | 1 229 | -1 520 | 265 | 85 |
| Total Adjusted EBITDA excluding effect of IFRS 16 | 53 609 | 47 406 | 156 763 | 129 391 | 179 122 |

A reconciliation of the Group's earnings before tax and EBITDA is shown below:

| | | Q3 | | Jan-Se | ep | Full-year |
|---|------|---------|---------|----------|----------|-----------|
| KSEK | Note | 2024 | 2023 | 2024 | 2023 | 2023 |
| Total Adjusted EBITDA excluding effect of IFRS 16 | | 53 609 | 47 406 | 156 763 | 129 391 | 179 122 |
| Reversal adjustments for items affecting comparability | 6 | -11 | -11 547 | -1 365 | -17 001 | -21 068 |
| Reversal effect of IFRS 16 excluding depreciation | 7 | 50 862 | 40 641 | 141 315 | 82 879 | 103 841 |
| Total EBITDA | | 104 460 | 76 500 | 296 712 | 195 268 | 261 895 |
| Depreciation and amortisation of tangible, intangible and | | | | | | |
| right-of-use assets | | -64 591 | -60 458 | -188 646 | -133 746 | -174 114 |
| Financial items – net | | -45 813 | -47 201 | -137 360 | -107 488 | -158 716 |
| Profit/loss before tax | | -5 943 | -31 160 | -29 294 | -45 966 | -70 935 |

2. Net sales

Division of revenue from customer contracts

Revenue from contracts with customers essentially comprises the sale of services. The Group's revenue from contracts with customers is distributed among the categories described below. The majority of the Group's revenue is recognized over time. External revenue per segment is reported below.

From 2021, the division of revenue from customer contracts has changed so that the previous categories Warehousing and Ports have been merged into Logistics Operations. The comparative figures for previous periods are updated accordingly. The accounting principles in other respects for net sales are unchanged and follow the previously published annual report.

| Jan-Sep 2024 | | | | | |
|--------------------------------|----------------------|--------------------|----------|-------|---------------|
| KSEK | Logistics Operations | Logistics Services | Staffing | Other | Segment total |
| Segment revenue | | | | | |
| Income from external customers | | | | | |
| Logistics Operations | 1 099 513 | | | | 1 099 513 |
| Transport Management | | 307 630 | | | 307 630 |
| Customs | | 72 141 | | | 72 141 |
| Staffing | | | 172 731 | | 172 731 |
| Total | 1 099 513 | 379 771 | 172 731 | - | 1 652 015 |
| Jul-Sep 2024 | | | | | |
| KSEK | Logistics Operations | Logistics Services | Staffing | Other | Segment total |
| Segment revenue | | | | | |
| Income from external customers | | | | | |
| Logistics Operations | 363 948 | | | | 363 948 |
| Transport Management | | 99 831 | | | 99 831 |
| Customs | | 23 563 | | | 23 563 |
| Staffing | | | 64 332 | | 64 332 |
| Total | 363 948 | 123 394 | 64 332 | - | 551 675 |
| Jan-Sep 2023 | | | | | |
| KSEK | Logistics Operations | Logistics Services | Staffing | Other | Segment total |
| Segment revenue | | | | | |
| Income from external customers | | | | | |
| Logistics Operations | 966 108 | | | | 966 108 |
| Transport Management | | 251 785 | | | 251 785 |
| Customs | | 69 827 | | | 69 827 |
| Staffing | | | 210 753 | | 210 753 |
| Total | 966 108 | 321 612 | 210 753 | - | 1 498 472 |

Jul-Sep 2023

| KSEK | Logistics Operations | Logistics Services | Staffing | Other | Segment total |
|--------------------------------|-----------------------------|--------------------|----------|-------|---------------|
| Segment revenue | | | | | |
| Income from external customers | | | | | |
| Logistics Operations | 357 738 | | | | 357 738 |
| Transport Management | | 72 020 | | | 72 020 |
| Customs | | 24 192 | | | 24 192 |
| Staffing | | | 74 874 | | 74 874 |
| Total | 357 738 | 96 212 | 74 874 | - | 528 823 |

3. Borrowing

| | 30 Sep 2024 | | 30 Sep 2023 | | 31 Dec 2023 | |
|--|-------------|------------|-------------|------------|-------------|------------|
| | Carrying | | Carrying | | Carrying | |
| KSEK | amount | Fair value | amount | Fair value | amount | Fair value |
| Non-current | | | | | | |
| Bond loans | 850 000 | 850 000 | 810 000 | 810 000 | 850 000 | 850 000 |
| Bond loans - accrued transaction costs | -12 285 | -12 285 | -4 650 | -4 650 | -16 213 | -16 213 |
| Liabilities to shareholders | 473 444 | 473 444 | 419 555 | 419 555 | 432 671 | 432 671 |
| Total Non-Current | 1 311 160 | 1 311 160 | 1 224 905 | 1 224 905 | 1 266 458 | 1 266 458 |
| | | | | | | |
| Current | | | | | | |
| Banks overdrafts and short-term borrowings | 39 567 | 39 567 | 52 477 | 52 477 | 47 904 | 47 904 |
| Total borrowing | 1 350 727 | 1 350 727 | 1 277 382 | 1 277 382 | 1 314 361 | 1 314 361 |

4. Alternative Performance Measures

The Group applies ESMA's (European Securities and Markets Authority) guidelines for alternative performance measures. An alternative performance measure is a financial measure of historical or future earnings development, financial position or cash flow that is not defined or specified in IFRS. The interim report contains financial performance measures that are not defined in accordance with IFRS so-called alternative performance measures. These alternative performance measures are considered to be

important performance indicators for investors and other users of the interim report. The primary alternative performance measures presented relate to EBITA, EBITDA, net debt, adjusted EBITA and EBITDA excluding items affecting comparability and effect of IFRS 16. Below is a reconciliation of the alternative performance measures and a description of the purpose of these. The Group's definition of these performance measures that are not defined in accordance with IFRS are described in this note. These terms can be defined differently by other companies and are therefore not always comparable with similar measures used by other companies.

Definitions

| Performance measure | Definition | Explanation |
|--|--|---|
| EBITDA | Profit or loss before depreciation, amortization, net financial items and taxes. | EBITDA is intended to show an understanding of the Group's operating activities, independent of depreciation of fixed assets and the Group's financing. |
| EBITA | Profit or loss before depreciation/amortization of trademarks, customer contracts and goodwill, net financial items and taxes. | EBITA is considered relevant by investors who want to understand earnings after investments of tangible and intangible assets but before intangible assets attributable to company acquisitions. |
| Adjusted EBITDA excluding IFRS 16 | EBITDA including adjustments for items affecting comparability (see Note 6) and excluding effect of IFRS 16 (see Note 7). | The measure is relevant for complying with EBITDA excluding items affecting comparability and the effect of IFRS 16 for complying with the historical figures in accordance with bond terms and conditions. |
| Adjusted EBITA excluding IFRS 16 | EBITA including adjustments for items affecting comparability (see Note 6) and excluding effect of IFRS 16 (see Note 7). | The measure is relevant for complying with EBITA excluding items affecting comparability and the effect of IFRS 16 for complying with the historical figures in accordance with bond terms and conditions. |
| Adjusted EBITDA excluding IFRS 16 (%) | Adjusted EBITDA excluding IFRS 16 related to Net sales. | The performance measure is relevant for creating an understand of operating profitability excluding depreciation in relation to the Group's net sales. The effect of IFRS 16 is excluded to report earnings in accordance with bond terms and conditions. |
| Adjusted EBITA excluding IFRS 16 (%) | Adjusted EBITA excluding IFRS 16 related to Net sales. | The performance measure is relevant for creating an understand of operating profitability excluding depreciation/amortisation linked to company acquisitions in relation to the Group's net sales. The effect of IFRS 16 is excluded to report earnings in accordance with bond terms and conditions. |
| Net debt | Interest-bearing financial indebtedness excluding liabilities to shareholders less cash and cash equivalents. | Measures external financing, taking into account own cash and cash equivalents, and is useful to users of the financial statements as a complement to assessing the Group's ability to meet financial commitments. |
| Net debt excluding IFRS 16 | Net debt excluding effect of IFRS 16 (see Note 7). | Measures external financing, taking into account own cash and cash equivalents, but excluding lease liabilities incurred as a result of IFRS 16 to report net debt in accordance with bond terms and conditions. |

Reconciliation of alternative performance measures

| | | Q | 3 | Jan-S | Бер | Full-year |
|---|------|-------------------------|-------------------|-------------------|-------------------|-------------------|
| KSEK | Note | 2024 | 2023 | 2024 | 2023 | 2023 |
| 1) EBITDA | | | | | | |
| Operating profit/loss | | 39 870 | 16 041 | 108 066 | 61 523 | 87 781 |
| Depreciation/amortisation | | 64 591 | 60 458 | 188 646 | 133 746 | 174 114 |
| EBITDA | | 104 460 | 76 500 | 296 712 | 195 268 | 261 895 |
| | | | | | | |
| 2) EBITA | | | | | | |
| Operating profit/loss | _ | 39 870 | 16 041 | 108 066 | 61 523 | 87 781 |
| Amortisation/impairment of trademarks, customers contracts and goodwill | ı | 20.101 | 18 840 | 59 807 | 47 789 | 71 815 |
| EBITA | | 20 101 59 971 | 34 881 | 167 873 | 109 312 | 159 596 |
| LUIA | | 33 371 | 34 001 | 107 873 | 105 512 | 133 330 |
| 3) Adjusted EBITDA excluding IFRS 16 | | | | | | |
| Operating profit/loss | | 39 870 | 16 041 | 108 066 | 61 523 | 87 781 |
| Depreciation/amortisation | | 64 591 | 60 458 | 188 646 | 133 746 | 174 114 |
| Items affecting comparability | 6 | 11 | 11 547 | 1 365 | 17 001 | 21 068 |
| IFRS 16 effects | 7 | -50 862 | -40 641 | -141 315 | -82 879 | -103 841 |
| Adjusted EBITDA excluding IFRS 16 | | 53 609 | 47 406 | 156 763 | 129 391 | 179 122 |
| | | | | | | |
| 4) Adjusted EBITA excluding IFRS 16 | | | | | | |
| Operating profit/loss | | 39 870 | 16 041 | 108 066 | 61 523 | 87 781 |
| Amortisation/impairment of trademarks, customers contracts and | I | | | | | |
| goodwill | | 20 101 | 18 840 | 59 807 | 47 789 | 71 815 |
| Items affecting comparability | 6 | 11 | 11 547 | 1 365 | 17 001 | 21 068 |
| IFRS 16 effects | 7 | -11 328 | -2 889 | -26 281 | -5 790 | -11 071 |
| Adjusted EBITA excluding IFRS 16 | | 48 654 | 43 539 | 142 957 | 120 523 | 169 593 |
| 5) Adjusted EBITDA excluding IFRS 16 (%) | | | | | | |
| Net sales | | 551 675 | 528 823 | 1 652 015 | 1 498 472 | 2 028 994 |
| Adjusted EBITDA excluding IFRS 16 | | 53 609 | 47 406 | 156 763 | 129 391 | 179 122 |
| Adjusted EBITDA excluding IFRS 16 (%) | | 9,7% | 9,0% | 9,5% | 8,6% | 8,8% |
| , , , | | ., . | , , , | ., | ., | ., |
| 6) Adjusted EBITA excluding IFRS 16 (%) | | | | | | |
| Net sales | | 551 675 | 528 823 | 1 652 015 | 1 498 472 | 2 028 994 |
| Adjusted EBITA excluding IFRS 16 | | 48 654 | 43 539 | 142 957 | 120 523 | 169 593 |
| Adjusted EBITA excluding IFRS 16 (%) | | 8,8% | 8,2% | 8,7% | 8,0% | 8,4% |
| | | | | | | |
| 7) Net debt Bond loan | | 027.745 | 005.250 | 027.745 | 005.250 | 022 707 |
| | | 837 715 | 805 350 | 837 715 | 805 350 | 833 787 |
| Bond loan – transaction costs (see Note 3) Lease liabilities | | 12 285 | 4 650 | 12 285 | 4 650 | 16 213 |
| Banks overdrafts and short-term borrowings | | 578 536 39 567 | 412 502 52 477 | 578 536 39 567 | 412 502 52 477 | 371 629 47 904 |
| Cash and cash equivalents | | -15 656 | -25 679 | -15 656 | -25 679 | -10 872 |
| Net debt | | 1 452 448 | 1 249 300 | 1 452 448 | 1 249 300 | 1 258 661 |
| Lease liabilities | | -578 536 | -412 502 | -578 536 | -412 502 | -371 629 |
| Net debt excluding IFRS 16 | | 873 912 | 836 798 | 873 912 | 836 798 | 887 031 |
| · · · · · · · · · · · · · · · · · | | | | | | |

| | C | (3 | Jan- | Sep | Full-year |
|---|---------|---------|----------|---------|-----------|
| KSEK No | te 2024 | 2023 | 2024 | 2023 | 2023 |
| 6. Adjustments for items affecting comparability | | | | | |
| Acquisition-related costs | - | 7 178 | 796 | 11 673 | 12 413 |
| Severance-related costs | - | 1 093 | - | 1 917 | 1 917 |
| Project-related costs | - | 275 | 340 | 275 | 2 825 |
| Financing | - | - | - | 136 | 613 |
| Other non-recurring costs | 11 | 3 000 | 229 | 3 000 | 3 300 |
| Total Adjustments for items affecting comparability | 11 | 11 547 | 1 365 | 17 001 | 21 068 |
| | | | | | |
| 7. Effect of IFRS 16 | | | | | |
| Other external costs | 50 862 | 40 641 | 141 315 | 82 876 | 103 841 |
| Other operating expenses | - | - | 4 | 4 | - |
| Depreciation | -39 535 | -37 752 | -115 038 | -77 089 | -92 770 |
| Total Effect EBIT of IFRS 16 | 11 328 | 2 889 | 26 281 | 5 790 | 11 071 |
| | | | | | |
| Effect in EBITDA | 50 862 | 21 162 | 21 076 | 42 238 | 103 841 |
| Effect in EBITA | 11 328 | 1 403 | 1 498 | 2 901 | 11 071 |
| | | | | | |
| Current lease liabilities | 193 756 | 143 902 | 193 756 | 143 902 | 131 820 |
| Non-current lease liabilities | 384 781 | 268 601 | 384 781 | 268 601 | 239 809 |

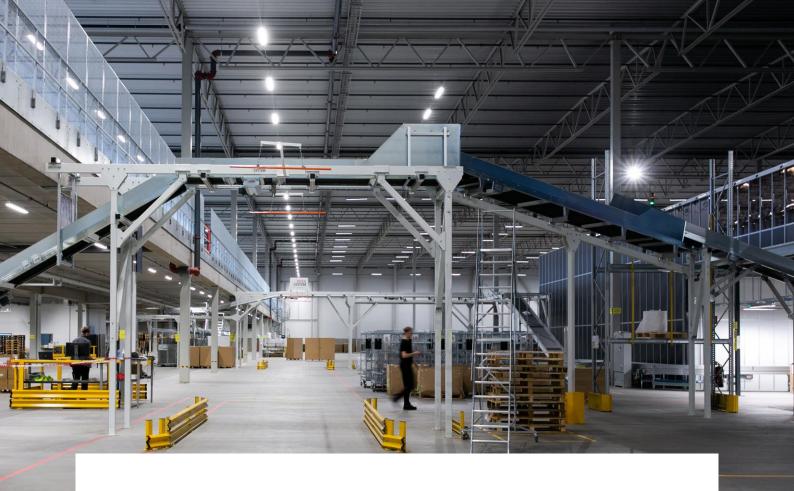
Stockholm on 29 November 2024

The Group CEO give her assurance that the interim report for the period 1 January – 30 September 2024 provides a true and fair account of the Parent Company's and Group's operations, financial position and earnings, and that it describes the material risks and uncertainties faced by the Parent Company and the companies that form the Group.

Linda Aidanpää

Group CEO / Managing Director

This interim report has not been subject to review by the company's auditors.



Financial calendar 2024

Quarterly report Q1 2024 24th of May 2024

Interim report Q2 2024 29th of August 2024

Quarterly report Q3 2024 29th of November 2024

Contact information

Linda Aidanpää CEO Logent Group linda.aidanpaa@logent.se

Andrzej Kulik CFO Logent Group andrzej.kulik@logent.se

